

**Machiavelli:  
Using Distribution and Dynamics of Variety  
to Change the Locus of Control of Complex  
Socio-Technical-Political Systems**

Dr Terence Love  
Design Out Crime and CPTED Centre

# Imagine...

Imagine there exists a set of tools that can change power relations unobtrusively, unseen and without a fight...

Imagine...

- You and your work are being unhelpfully micro-controlled by managers
- You are being pressured to do things in a domineering relationship
- You manage an organisation that is dominated by stronger collaborators
- You are trying to change environmental laws against powerful industry bodies
- You are a union trying to operate under punitive union laws
- You are a parent or teacher with difficult kids
- You are a country conducting asymmetric warfare
- You are a smaller political party facing domination

Our axioms of variety change power relations unobtrusively and often unseen

# Law of Requisite Variety

## Ashby's Law of Requisite Variety :

*For a system to be stable,*

*the number of states that its control mechanism is capable of attaining (its variety)*

*must be greater than or equal to the number of states (the variety) in the system being controlled.*

(W. Ross Ashby (1956): An Introduction to Cybernetics, Chapman & Hall, London.)

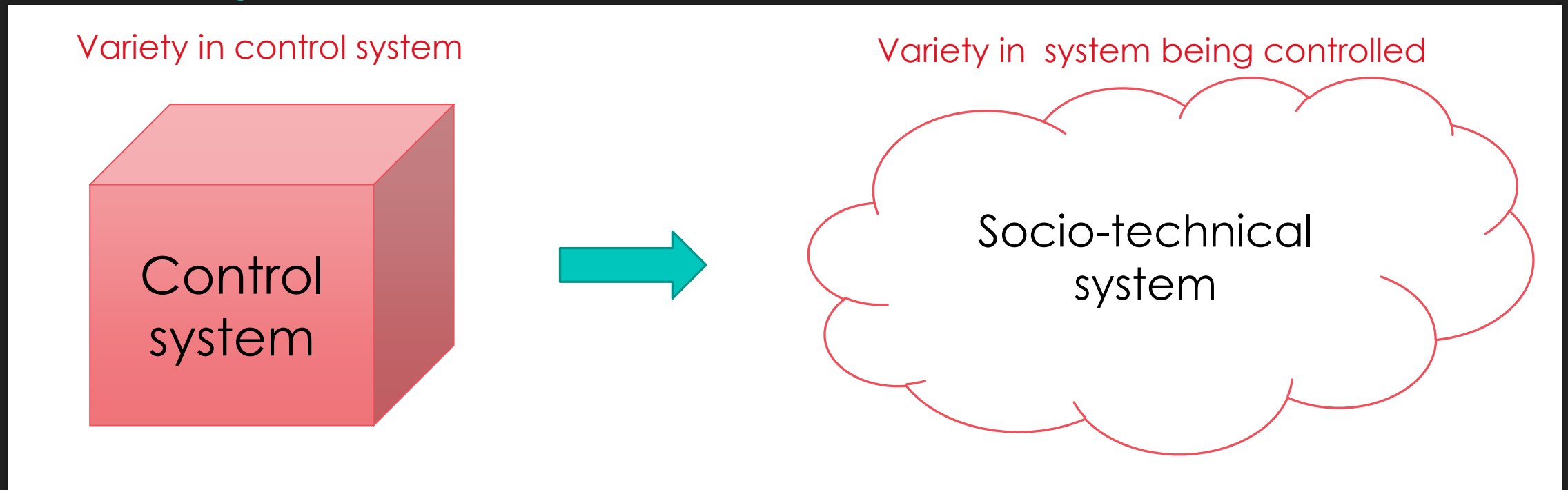
This presentation describes:

- How to use variety as a powerful tool to change power relationships in a variety of complex socio-technical contexts in: business, research, education, personal, political, environmental, organisational, governance, business competition, corruption, information warfare and asymmetric warfare.
- Pointers to 14 variety axioms.
- How this can change Systems thinking and Operation research practices and theory

# Variety

- Variety is the number of different states possible for each variable in the system and control system.

# Simple system and variety

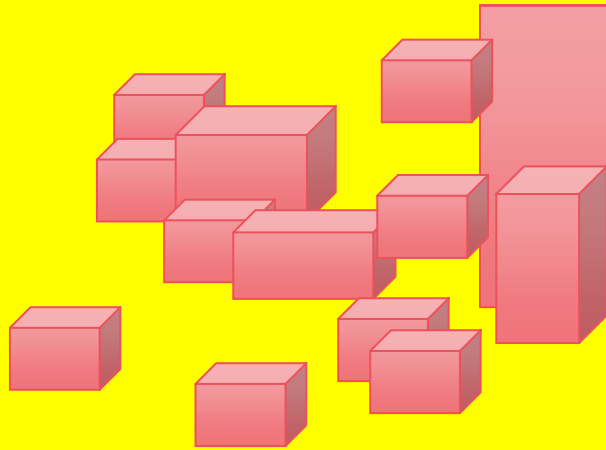


Variety of the Control system must be bigger than Variety of Socio-technical system

# School teacher and children

# Complex Socio-technical systems

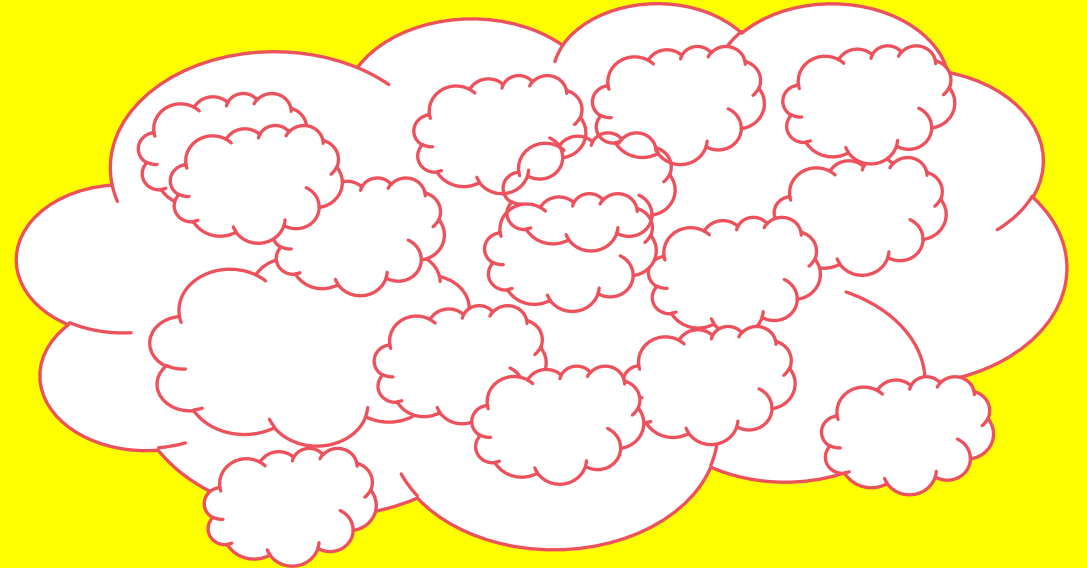
Dynamically changing control systems



Control



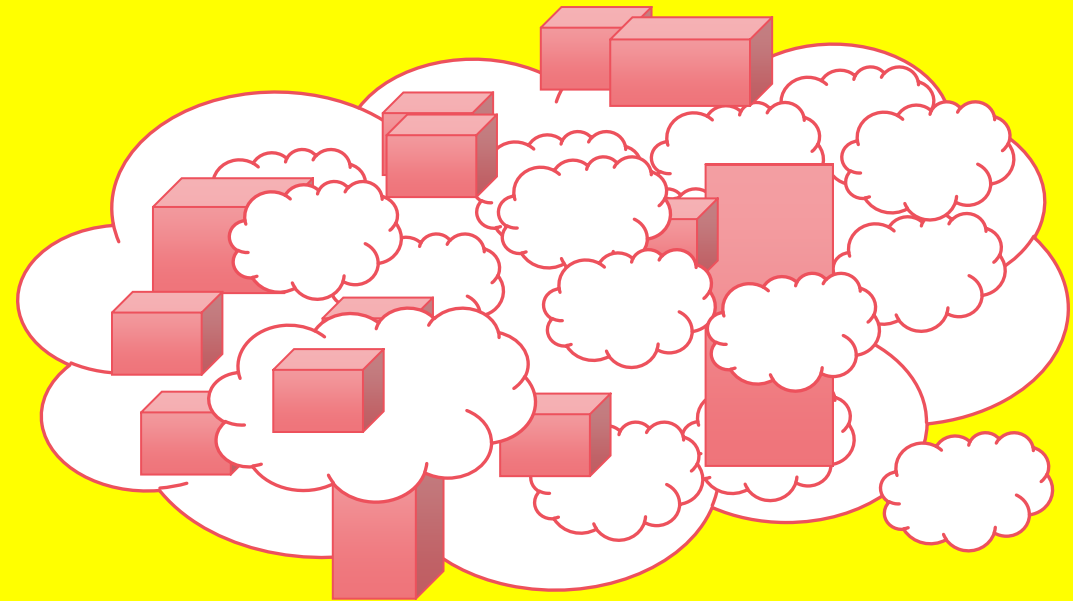
Dynamically changing systems and subsystems



Variety of the Control system must be bigger than Variety of Socio-technical system

# Complex socio-technical systems

Variety is dynamically distributed through the control system and the system being controlled



Dynamically changing systems, control systems, subsystem ownerships and variety



# Variety and Time Axioms

- We have developed 14 variety axioms to guide the use of variety to manipulate power in complex socio-technical systems.
- Recently, we have identified a Law of Requisite Time and an associated set of 14 time axioms to manipulate power.

# Open Source vs Proprietary Software

# Union control of management

# Environmental legislation

# Variety Axioms and Systems Thinking

## Systems Thinking:

- Adds several new dimensions to systems thinking about management, conflict and power
- Introduces **variety resources** and **variety-based time resources** into stocks and flows
- Requires inclusion of **dynamics of change** of system architecture, system boundaries and subsystem and system ownerships.
- Breaks or adds significant extension to the Soft Systems model, critical system heuristics and related system thinking approaches
- Adds additional pathways to Beer's Viable Systems Model

# Variety Axioms and Operations Research

## Operation Research:

- Adds several new dimensions to OR in areas of management, conflict and power dynamics
- Introduces **variety resources** and **variety-based time resources as variables** in operations and operations management modelling
- Requires inclusion of **dynamics of change** of operations and management architectures, operation system boundaries and subsystem and system management and control . This essentially makes most OR models layered non-linear multivariable control systems in this area
- Breaks or adds significant extensions to analysis for OR systems aimed at supporting decisionmaking.
- Breaks or adds significant extensions to analysis for OR systems aimed at supporting decisionmaking in military, policing and other asymmetric force operations.
- It provides a foundational explanation for success and failures involving *maneuver warfare* strategies.